ACCESS™ DIRECT

COMMUNICATIONS OFFERS & INSIGHTS

Winter 2013

KGP Logistics

ACCOUNT ACCESS

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ACCESS DIRECT

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Up and Coming Events

March 24-26
MTA -Minnesota Telecom Alliance Convention
Minneapolis, MN

April 2-4
Telecom and Technology Symposium NE
Portland, ME

April 2-4
(TCEI) Texas Communications Expo
Belton, TX

April 17-19
CCA –Competitive Carriers Assn
New Orleans, LA

May 13-15
TOC – North Dakota Tri-State Conf & Showcase
Fargo, ND

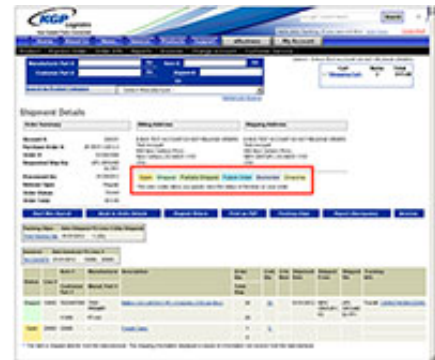**May 15-17**
UTC –Utilities Telecom Council
Houston, TX

July 30-31
Tri-State Telecommunications Conf (WY,ID,UT)
Sun Valley, ID

Web Tips

Order Status – The latest

- Additional "order status" descriptions at the line level now include: Open, Shipped, Partially Shipped, Future Order, Backorder and Drop Ship

- Tracking numbers now link (when possible) directly to carrier websites

- Serial numbers can be viewed for serialized items by clicking on the number under "Cont. Qty" (container/quantity) column from Shipment Details

- Packing slips can be reprinted

- Order discrepancies can now be reported electronically via a "Report Discrepancy button"

- Invoice numbers are now provided at the order and line level and can be viewed, saved or printed

Learn More

KGP Logistics Offers Savings of 25% to 75% Off Telecommunications Equipment!

Get **25% to 75% OFF** commonly used equipment for the

September 15-17
UPMG –Utility Purchasing Management
Group
Austin, TX

September 15-19
BICSI Fall Conference & Exhibition
Las Vegas, NV

September 30-October 3
FTTH Conference & Expo– Fiber-to-the-
Home
Tampa, FL

October 1-3
Midwest Telecom Expo (IN, MI, OH)
Indianapolis, IN

October 7-10
PCIA – Wireless Infrastructure Show
Hollywood, FL

October 8-10
OSP Expo 2013
Dallas, TX

October 22-24
SCTE –Society of Cable
Telecommunications Engineers
Cable-Tec Expo
Atlanta, GA

November 3-5
Iowa Tel Assoc Convention & Trade
Show
Des Moines, IA

telecommunications industry including; Connectorized Cables and Assemblies, Network Access and Electronics, Power Products, Tools and Test Equipment, Cable and Cable Management, Racking Material and Customer Premise Equipment.

To view a complete list of Fire Sale items click here.

Choose from some of the largest manufacturers in the communications industry like 3M, ADTRAN, Cisco, Commscope, Corning, Emerson, Klein Tools, Newton, PREMIER, TE Connectivity and more…

To place orders for these products call **800.755.1950** or log on to www.kgplogistics.com Order Now. Quantities are limited.

Delivering Solutions for the Construction Season – KGP Logistics and BlueStream Professional

The demands of network construction require seasoned professionals who can deliver products and services to complete your network transformation quickly, efficiently and cost-effectively.

KGP Logistics and BlueStream Professional Services have proven experience in delivering products, supply chain, engineering and turn-key installation services to meet the multiple demands of the season. Our knowledge of the communications industry extends beyond traditional Wireline deployments to Broadband Cable, Utilities and Wireless networks.

Click here for more information or contact your KGP Logistics' sales team at 800-755-1950.

LAST CALL!

Comtrend's BUY 10 get one FREE promotion ends April 15th (recognize the date?) Applies to Switches, Routers, Wireless Repeaters, Wireless USB Adapters- (almost) ALL Home Networking Products! SKUS: Switches ES-7205, ES-7208, (Gigabit) GS-7305, GS-7308; Routers WR-5881, WR-5882; Wireless WD-1020, WD-1021, and WAP-5883. The WAP-5836 is excluded from this offer.

Remember, buy 100, get 10 free. DO NOT buy 99, unless you want only 9 free. All products carry a two-year warranty. Pictures and

specifications available here.   Contact your KGP Logistics' sales team at 800-755-1950 for pricing.

Ordering Information

MiniFort – Adjustable, Adaptable and Affordable

The MiniFort is ideal for housing rack mount equipment in hostile outdoor environments. The MiniFort is available in sizes from 9RU up to 24RU and is equipped with 19" adjustable rack rails, stainless steel ¼" turn pad lockable latches and wind guard door restraint.

Pole, wall or ground mount options make the MiniFort ideal for Backhaul, DAS, FTTx, Security and many other applications.

The MiniFort, another affordable outdoor cabinet solution, is manufactured by American Products LLC, right here the USA.

Contact the KGP Logistics' sales team at 800-755-1950 for more information.

Learn more:

MiniFort Ad

20" MiniFort

Ordering Information

Virtualizing the Wireless LAN--vWLAN®

The growth of high-bandwidth devices and applications has created the need for secure, scalable wireless service deployed over large areas such as corporate or university campuses, hospitals, municipalities and arenas. ADTRAN®'s Bluesocket® vWLAN® solution enables service providers to dramatically reduce the cost of deploying and managing large-scale Wi-Fi® networks while providing wired-equivalent performance to wireless users, seamless roaming, and enterprise-class security and policy management.

Bluesocket's next-generation vWLAN architecture unifies wireless and existing wired networks to produce a truly integrated and optimized networking solution.

For case studies and more visit www.adtran.com/bluechannel or

contact your KGP sales team today at 800-755-1950.

PREMIER

Your First Line of Defense

Along with the refreshing beauty of Spring comes the real threat of spring storms. Lightning and power outages bring power problems. Guard you and your customer from spikes and outages. Power protection from PREMIER, including surge suppressors from ITW Linx, Minuteman and CyberPower and Uninterruptible Power Supplies from CyberPower and Minuteman, can be your first line of defense against those storms that threaten all aspects of your business.

Call your KGP Logistics' sales team at 800-755-1950

Learn More

Ordering Information

PREMIER

NaturChem and PREMIER Bring you Fire Ant Control

HY-END Bifen is an effective product that controls fire ants. When applied in and around equipment and /or locations, HY-END Bifen ITP ® and HY-END Bifen S also control spiders and seventy-two (72) soil borne insects.

Bifenthrin is an odorless ingredient that offers long-lasting residual fire ant and other insect control. Using HY-END Bifen is an inexpensive and effective tool that can be used to compliment your existing Pedestal and Cabinet Maintenance Program or to act as the foundation for the initiation of a new program.

This NaturChem product from PREMIER is available in convenient 4-oz. packets and shipped in a bucket housing 100 single applications. Hy-END Bifen is also available in 64-oz. shaker cans (8 cans per case).

To order, contact your KGP Logistics sales team today at 1-800-755-1950.

Learn More

Ordering Information

1.2 mm fiber optic patch cord from TE Connectivity

65% space savings & 3X stronger than larger cable.
Finally, a small form factor cable that alleviates cable congestion problems while offering better handling and performance over traditional fiber: Introducing TE Connectivity's (TE) revolutionary 1.2mm fiber optic patch cord.

The plenum-rated, 1.2mm OFNP patch cord requires half the physical space needed for small form factor 1.6-mm patchcords, one-third of the space needed for commonly-used 2.0-mm patchcords, and is up to 3 times the strength of these larger diameter cables.

Key Benefits

- Alleviates cable congestion problems

- Available with UPC/SC, APC/SC, UPC/LC and APC/LC connectors

- Exceeds Telcordia GR-409 Issue 2 for interconnect and small form factor cables

- Exceptional handling capabilities

- Operates in extreme temperatures

- OFNP cable with reduced bend radius fiber technology

- Compatible with industry standard fiber cable and SC and LC connectors

Learn more

Contact the KGP Logistics sales team today for more information at 1-800-755-1950

Ordering Information

IPTV Remains Star Services for Major Telcos

IPTV along with high-speed broadband Internet remain the main revenue drivers for all major telcos in Q4 and throughout 2012. Not only does IPTV provide higher ARPUs but it also increased the likelihood of subscribers getting bundled (3-4) services. Carriers saw anywhere from 70% to 90% take rate in bundled service with IPTV.

So that our carriers can take advantage of the IPTV boom, ZyXEL has upgraded our line of popular wireless gateways and home connectivity solutions.

ZyXEL. Connected Home. Connected Lifestyle.

Learn More:

NBG4604v2 – Managed 11n wireless gateway with gigabit Ethernet WAN, 4-port gigabit switch and IPv6 and TR-069 capable. It comes with VLAN to provision IPTV

NBG419Nv2 – 802.11n wireless gateway with 4-port switch and USB port for easy share printers, scanners or storage

WAP5605KIT – Wireless-n media streamers for HD Content & IPTV. Operates at 5GHz for low interference and high throughput

HLA3105KIT – 320Mbps HPNA adapters for delivering IPTV over coax cables or stream HD content anywhere in the house without new cables

Ordering Information

Contact KGP Logistics at www.kgplogistics.com or call a member of our sales team at 800-755-1950 TODAY!

KGP Logistics | 600 New Century Parkway | New Century, KS | 66031